

**ARES, INC.**

D-U-N-S® 06-151-2844

Single
818 Front Street,
Lake Erie Business Park,
Port Clinton, OH 43452

Phone 419 635-2175

Business Information Report

Purchase Date: 06/19/2013
Last Update Date: 04/06/2013
Attention: Greg Carlson

Executive Summary**Company Info**

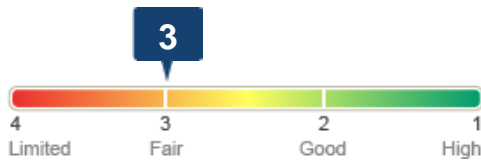
Year Started	1971	CEO	HERBERT J RODER, PRES
Control Year	2011	Employees	56

D&B Rating

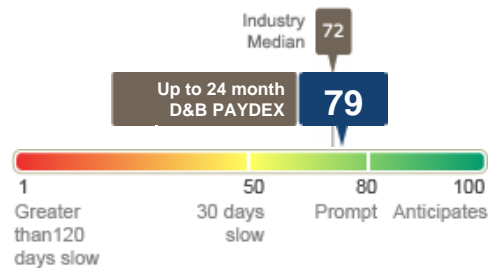
D&B Rating

1R3

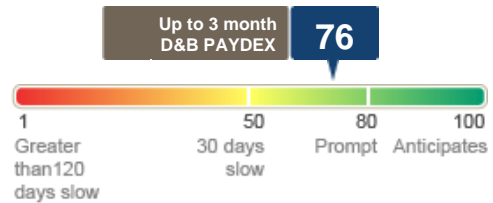
Composite Credit Appraisal

**D&B PAYDEX®**

Up to 24 month D&B PAYDEX



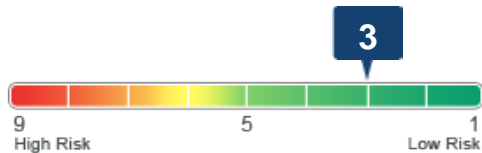
Up to 3 month D&B PAYDEX

**D&B Viability Rating**

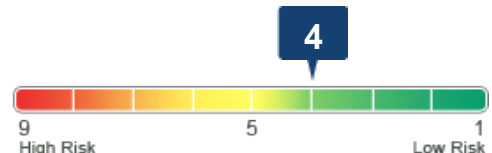
D&B Viability Rating

3 4 B H

Viability Score

3

Portfolio Comparison

4

Data Depth Indicator

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Company Profile

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Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Young

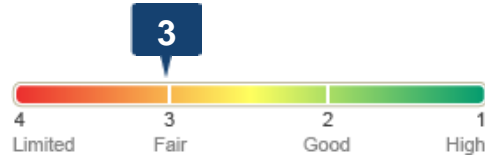
Business Information



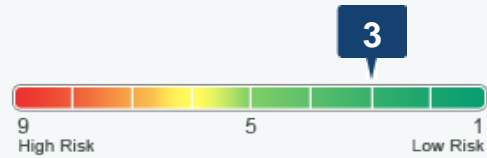
Decide with Confidence

Business Summary

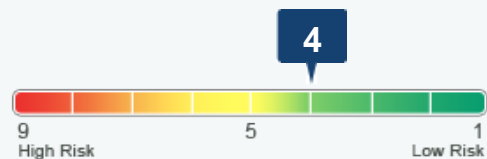
SIC	3443 Mfg fabricated plate wrk, mfg small arms ammo, mfg small arms, mfg ordnance/accessories, mfg motors/generators
NAICS	332313 Plate Work Manufacturing
History Status	CLEAR

Credit Capacity Summary**D&B Rating****1R3****Composite Credit Appraisal****Prior D&B Rating** 1R3**Rating Date** 06/18/2012**Payment Activity**
(based on 47 experiences) USD**Average High Credit** \$4,814**Highest Credit** 100,000**Total Highest Credit** 212,150**D&B Viability Rating**

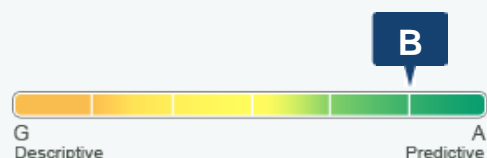
The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

3**Viability Score****Compared to All US Businesses within D&B Database:**

- Level of risk: **Low Risk**
- Businesses ranked 3 have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 3: **15%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

4**Portfolio Comparison****Compared to all Businesses within the same MODEL SEGMENT:**Model Segment: **Established Trade Payments**

- Level of risk: **Low Risk**
- Businesses ranked 4 within this model segment have a probability of becoming no longer viable: **4%**
- Percentage of businesses ranked 4 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

B**Data Depth Indicator****Data Depth Indicator Details:**



Decide with Confidence

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

You have the ability to influence the confidence of the viability assessment by asking the business to report more information to D&B at

<https://iupdate.dnb.com/iUpdate/>

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Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Young

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available** (3+Trade)
- Business Size: **Large** (Employees:50+ or Sales: \$500K+)
- Years in Business: **Young** (<5)

Business History

Officers HERBERT J RODER, PRES;
ANN YAMRICK, V PRES

Directors THE OFFICER(S)

As of 04/06/2013

The Ohio Secretary of State's business registrations file showed that Ares, Inc. was registered as a Corporation on September 20, 1971.

Business started 1971. Present control succeeded 2011.

HERBERT J RODER born 1936. 1972-present active here.

ANN YAMRICK. Antecedents are unknown.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Jun 07 2013:

Registered Name	ARES, INC.	Registration ID	415506	Principals	
Business Type	CORPORATION	Status	ACTIVE		
Corporation Type	PROFIT	Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION , COLUMBUS , OH	Name	Title
Incorporated Date	09/20/1971	Registered Agent	KAROL N WALL ERIE IND PK, PORT CLINTON, OH 434520000	A C WILBUR	INCORPORATOR
State of Incorporation	OHIO			EUGENE M STONER	INCORPORATOR
Filing Date	09/20/1971			ROBERT G BIHUN	INCORPORATOR

Government Activity Summary

Activity Summary		Possible candidate for socioeconomic program consideration	
Borrower	No	Labor Surplus Area	YES (2013)
Administrative Debt	No	Small Business	YES (2013)
Grantee	No	Women Owned	N/A
Party Excluded from Federal Programs	No	Minority Owned	N/A



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Public Company	N/A
Contractor	Yes
Importer/Exporter	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Operations Data

As of 04/06/2013

Description: Manufactures fabricated plate work (boiler shop). Manufactures small arms ammunition. Manufactures small arms. Manufactures ordnance or accessories. Manufactures motors or generators.

Has 25 account(s). Terms are net 30 days. Sells to commercial concerns and government. Territory : Local.

Nonseasonal.

Employees: 56 which includes officer(s).

Facilities: Occupies 60,000 sq. ft. in a one story building.

Location: Central business section on main street.

Industry Data

SIC

Code	Description
34430000	Fabricated plate work (boiler shop)
34820000	Small arms ammunition
34840000	Small arms
34890000	Ordnance and accessories, nec
36210000	Motors and generators

NAICS

Code	Description
332313	Plate Work Manufacturing
332992	Small Arms Ammunition Manufacturing
332994	Small Arms, Ordnance, and Ordnance Accessories Manufacturing
332994	Small Arms, Ordnance, and Ordnance Accessories Manufacturing
335312	Motor and Generator Manufacturing

Financial Statements

Key Business Ratios (Based on 13 establishments)

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	3.0	UN
Return on Net Worth	UN	9.9	UN
Short Term Solvency			
Current Ratio	UN	1.9	UN
Quick Ratio	UN	1.2	UN
Efficiency			
Assets Sales	UN	53.7	UN
Sales / Net Working Capital	UN	6.6	UN



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Utilization			
Total Liabs / Net Worth	UN	69.9	UN

Most Recent Financial Statement

As of 04/06/2013

As of June 18, 2012, several attempts to contact the management of this business have been unsuccessful. Outside sources confirmed business name, location, history and operations of the captioned business.

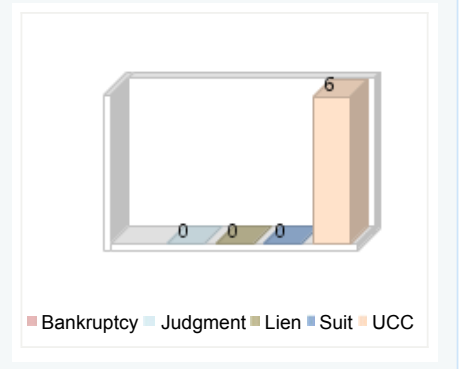
Indicators

Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

Record Type	No. of Records	Most Recent Filing Date
Judgment	0	
Lien	0	
Suit	0	
UCC	6	08/24/2012

Public Filings



The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Full Filings

UCC Filings

Collateral	Equipment	Latest Info Received	01/12/2011
Filing No.	OH00147370796	Type	Original
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Date Filed	01/05/2011
Secured Party	HYUNDAI-WIA MACHINE AMERICA CORP., EAST RUTHERFORD, NJ		
Debtor	ARES, INC.		
Collateral	Leased Equipment	Latest Info Received	12/09/2002
Filing No.	OH00056708288	Type	Original
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Date Filed	11/15/2002
Secured Party	US BANCORP, BLOOMINGTON, OH		
Debtor	ARES INC		
Filing No.	OH00088015025	Latest Info Received	04/14/2005
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Type	Original
Secured Party	FIRSTMERIT BANK, N.A., AKRON, OH	Date Filed	04/07/2005
Debtor	ARES, INC.		
Filing No.	20092890034	Latest Info Received	10/22/2009
Original UCC Filed Date	04/07/2005	Type	Continuation
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Date Filed	10/16/2009
Secured Party	FIRSTMERIT BANK, N.A., AKRON, OH	Original Filing No.	OH00088015025
Debtor	ARES, INC.		
Filing No.	20122370137	Latest Info Received	08/29/2012
Original UCC Filed	04/07/2005		



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Date		Type	Termination
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Date Filed	08/24/2012
Secured Party	FIRSTMERIT BANK, N.A., AKRON, OH	Original Filing No.	OH00088015025
Debtor	ARES, INC.		

Filing No.	OH00100114294	Latest Info Received	04/10/2006
Where Filed	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH	Type	Original
Secured Party	ROMI MACHINE TOOLS, LTD EIN 36-3394021, ARLANGER, KY	Date Filed	03/24/2006
Debtor	ARES, INC		

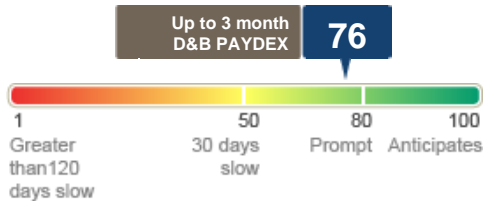
The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. Additional UCC and SLJ filings for this company can be found by conducting a more detailed search in our Public Records Database.

Paydex

D&B PAYDEX®

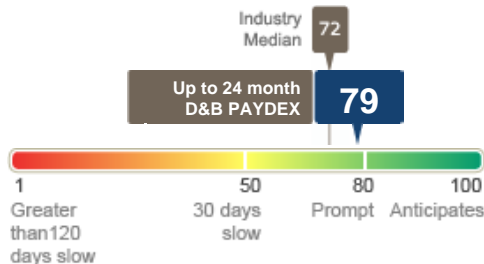
Shows the D&B PAYDEX scores as calculated up to 3 months and up to 24 months of payment experiences.

Up to 3 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 6 Days Beyond Terms. Based on payments collected over last 3 months.

Up to 24 month D&B PAYDEX



When weighted by dollar amount, payments to suppliers average 2 days beyond terms. Based on payments collected up to 24 months.

When weighted by dollar amount, the industry average is 12 DAYS BEYOND terms.

- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

Payment Trend	unchanged *	Total Payment Experiences for the HQ	47	Highest Now Owing	\$20,000
Payments Within Terms	91%	Total Placed for Collection	0	Highest Past Due	\$50
Average High Credit	\$4,814	Largest High Credit	\$100,000		

* compared to payments three months ago

Payment Summary

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 47 payment experiences in D&B's file, with 32 experiences reported during the last three month period. The highest Now Owes on file is \$20,000. The highest Past Due on file is \$50.

Top 10 Industries

Industries	Total Received	Total Amounts	Largest High Credit	Within Terms (%)	Days Slow (%)			
					0-30	31-60	61-90	90+
Nonclassified	5	\$8,000	\$5,000	100	0	0	0	0
Natural gas distrib	5	10,100	2,500	100	0	0	0	0
Whol industrial suppl	4	1,800	1,000	79	21	0	0	0
Whol metal	3	23,000	20,000	100	0	0	0	0
Whol industrial equip	2	3,500	2,500	100	0	0	0	0



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Whol electronic parts	2	1,250	750	80	0	20	0	0
Steel works	1	100,000	100,000	100	0	0	0	0
Mfg paint/allied prdt	1	40,000	40,000	100	0	0	0	0
Mfg relays/controls	1	10,000	10,000	50	0	50	0	0
Courier service	1	5,000	5,000	100	0	0	0	0
OTHER INDUSTRIES	20	9,200	1,000	82	13	5	0	0

Other Payment Categories

Category	Total Received	Total Dollar Amounts	Largest High Credit
Cash Experiences	1	\$50	\$50
Payment record unknown	1	250	250
Unfavorable comments	0	0	0
Placed for Collection	0	0	0

Detailed Payment History

Date Reported	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale within(months)
June 2013	Ppt	\$1,000	\$0	\$0	N/A	1
May 2013	Disc	0	0	0	N/A	2-3
	Ppt	5,000	1,000	0	N/A	1
	Ppt	2,500	1,000	0	N30	1
	Ppt	2,500	1,000	0	N30	1
	Ppt	2,500	1,000	0	N30	1
	Ppt	2,500	1,000	0	N30	1
	Ppt	1,000	0	0	N/A	6-12
	Ppt	1,000	1,000	0	N/A	1
	Ppt	750	0	0	N/A	1
	Ppt	750	0	0	N/A	1
	Ppt	750	0	0	N/A	1
	Ppt	500	250	0	N/A	1
	Ppt	500	0	0	N30	1
	Ppt	500	0	0	1/2 10 N30	4-5
	Ppt	500	250	0	N/A	1
	Ppt	250	0	0	N30	6-12
	Ppt	100	0	0	N30	4-5
	Ppt	100	0	0	N/A	6-12
	Ppt	100	100	0	N30	1
	Ppt	100	50	0	N/A	1
	Ppt	50	50	0	N/A	1
	Ppt-Slow 30	750	0	0	N/A	1
	Ppt-Slow 30	750	0	0	N/A	2-3
	Ppt-Slow 60	10,000	0	0	N/A	2-3
	Ppt-Slow 60	1,000	0	0	N/A	1
	(027)	250	100	0	N/A	1
April 2013	Ppt	1,000	0	0	N30	6-12
	Ppt	1,000	0	0	N/A	6-12
	Ppt	750	250	0	N/A	1
March 2013	Ppt	20,000	20,000	0	N/A	1



Decide with Confidence

	Slow 30	750	0	0	N/A	6-12
February 2013	Ppt	750	0	0	N/A	6-12
December 2012	Ppt	250	0	0	N/A	2-3
	Ppt	250	0	0	N30	2-3
October 2012	Ppt	40,000	0	0	N/A	6-12
	Ppt	50	0	0	N30	6-12
	(038)	50	0	0	Cash account	1
September 2012	Ppt-Slow 30	100	50	50	N/A	1
May 2012	Ppt	100,000	0	0	N/A	6-12
	Ppt	250	0	0	N/A	2-3
	Ppt	250	0	0	N/A	6-12
December 2011	Ppt-Slow 60	500	0	0	N30	1
October 2011	Ppt	2,500	0	0	N/A	4-5
	Ppt	2,500	0	0	N/A	4-5
	Ppt	500	0	0	N/A	4-5
June 2011	Ppt	5,000	0	0	N/A	1

Lines shown in red are 30 or more days beyond terms

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.